THE LEADING MANUFACTURER OF QUALITY COLD PRESSED OILS IN AUSTRALIA

To leverage the forecast growth in cold pressed oils and grow your business, make Proteco Oils your partner of choice.
Proteco Oils is an Australian company based in Kingaroy Queensland that are the leading specialist manufacturers of high quality cold pressed oils, using fresh Australian grown produce, and have been established for over 25 years.

With a diverse and unique range of products and technical capabilities, we are able to provide you with a consistent, quality supply of Australian cold pressed oil products and services.

We are proud of our brands, Proteco Oils, which represents our bulk, wholesale and industrial products, and Pressed Purity, our extensive range of high quality and unique retail oils.

With our state of the art oil press and filtration technology, we predominantly use cold pressed extraction methods, and we do not employ chemical or solvent extraction processes. This ensures the aroma, flavour and nutritional characteristics of our quality raw materials are preserved.

Our facility is HACCP certified, has organic accreditation through ACO, and is Kosher certified through the Krashrut Authority.

**Whether you are:**

- a manufacturer looking for quality oil ingredients for use in your food, cosmetic or pharmaceutical products,
- a distributor seeking an extensive retail range to exploit the high growth, cold pressed oils segment,
- a retailer looking to introduce a broad range of quality branded cold pressed oils or expand your private label range into this exciting category, or
- an industry looking to add value to your raw materials through a contract processing or packaging arrangement,

...we are here to assist you.

“Proteco is the leading manufacturer of cold pressed oils in Australia.”

IBISWorld Industry Report C1150, April 2013
We manufacture the broadest range of cold pressed, blended and refined oils, including:

- Macadamia oil, including premium cold pressed and refined cosmetic grade
- Almond oil, including premium cold pressed and refined cosmetic grade
- Flaxseed oil, including organic and high lignan
- Olive oil
- Peanut oil
- Avocado oil
- Sesame oil
- Apricot kernel oil
- Safflower oil
- Sunflower oil
- Walnut oil
- Pumpkin seed oil
- Pure fish oil
- Cod liver oil
- Massage oil – super fine & water dispersible
- LSA – omega blend oil
- Peanut butter spread – smooth and crunchy

Don’t see your oil here. Please contact us at sales@proteco.com.au, as we are sure we can help you.

DID YOU KNOW: At Proteco, we are proud of our pioneering, groundbreaking development work with macadamia oil, which has led to us becoming the largest producer of cold pressed macadamia oil in the world.
For your **bulk oil supply, contract oil extraction** and **packaging services**, deal direct with the manufacturer for all of your food, nutritional, cosmetic and pharmaceutical grade oil needs.

At Proteco Oils we produce only the highest quality cold pressed oils sourced from Australian grown produce, much of which is grown in close proximity to our oil processing facilities. We cater for most oil seed, nut and fruit oils produced in Australia. We also have a select range of quality commodity oils to meet our customer’s oil requirements.

We have unmatched technical capabilities and utilise state of the art cold press technology (screw press and centrifuge processes), filtration, storage, winterising, inventory management, packaging, drumming, bottling, laboratory testing and freight services.

At Proteco Oils, we meet stringent food safety and HACCP certification standards, and our quality management, laboratory services and specification control systems are designed to assure you of a consistent, high quality supply of oil.

Our facility has organic accreditation through ACO and is Kosher accredited through the Krashrut Authority. If you are looking to purchase the highest quality bulk oil for your business, follow this link to find out more about the broad range of products we can supply [www.proteco.com.au/proteco-oil-products](http://www.proteco.com.au/proteco-oil-products).

You may be in search of a partner to process or even bottle and package your seed, nut or fruit crop, and we can guarantee you that our quality, product integrity, yield performance, service and transaction reporting will be unrivalled.

For companies seeking to enter the market with cold pressed oils, or just add line extensions to your existing range, but do not have access to the fruit or the oil, please contact us as we can provide you with a total co-manufacturing solution to support your brand.

To learn more about our bulk oil supply, contract oil extraction and packaging services, please download a copy of our Corporate Brochure at [www.proteco.com.au/trading-partners-information/](http://www.proteco.com.au/trading-partners-information/).

Whilst we specialise in the highest quality cold pressed oils, we also supply both refined macadamia and refined almond oils in bulk packaging formats, or for contract packaging.

We will soon be installing a unique refining technology to our plant that will allow us to produce physically refined oils (as opposed to chemically refined) in small batches, with minimal changeover losses and maximised yields. We will be able to refine allergen oil products such as peanut, almond and macadamia oils, as well as any oils that are required to be organically certified. We would welcome your enquiries and be delighted to tell you more about this exciting extension of our capabilities.

And we mustn’t forget that our contract and co-manufacturing services are also available with our delicious peanut butter spreads.

### INDUSTRIAL, BULK, WHOLESALE & CONTRACT CUSTOMERS

**What forms and sizes of bulk packaging are available?**

We have a diverse and innovative range of bulk shipping options, one of which is sure to meet your requirements, including:

- 10lt
- 20lt drums
- 190kg drums
- 1000lt IBCs
- 24,000lt container flexi tanks
- Road or rail tankers in a range of sizes

**Prefer another packaging or shipping format?**

Please email us at sales@proteco.com.au or phone us on +61 7 4162 5660 and we will do our best to meet your requirements.
“Cold pressed oils ... are forecast to demonstrate robust growth over the five-year period, as consumer interest in cooking and premium ingredients grow.”

IBISWorld Industry Report C1150, April 2013

“Cold pressed oils ... IBISWorld forecast industry revenue will increase at an annualised rate of 2.5% over the 5 years to reach $2.74 billion.”

IBISWorld Industry Report C1150, April 2013
Welcome to our Retail Range of the finest cold pressed oils, Pressed Purity.

It’s not often that we get an insight into future market trends and growth opportunities. The retail environment for processed foods and packaged goods is a mature market, with many segments in decline but our research, and that of leading industry analysis suggests that there will be continued consumer demand growth for cold pressed oils in the coming years, as we have experienced recently.

To help you leverage this growth opportunity for your business, we have created an extensive range of high quality and unique retail oils that will allow you to satisfy both the fast growing consumption and choices that consumers are increasingly demanding.

And whilst revenue growth is prized, margin and profit growth is king. The Pressed Purity range of oils are quality, high value oils, and we can demonstrate to our retailers and distributors that “High Demand + High Value = High Margins and Profits”, and help you grow your bottom line.

Whilst profit growth is always highly attractive, we believe there are a range of Product Benefits that we can also provide to your business, such as;

- Our Pressed Purity range has exceptional on shelf appearance.
- Most products have a 36 month shelf life, meaning you will have no concern with short dated stock.
- We provide an exceptional range of product and pack size choices that cater for mainstream Grocery Retailing, the Food Service sector, Specialist and Boutique Food and Health Food Stores and chains, and the Natural Therapy industry.

For our Major Retail Chain partners, rest assured that we understand the stringent requirements that are placed on your suppliers, and we have a demonstrated track record of being a high performing vendor.

We also understand the additional requirements of becoming a Private Label supplier to you. Proteco Oils have stringent food safety certification, can comply with your entire vendor auditing requirements, and maintain robust quality, laboratory and specification control systems.

If you would like to become a distributor for Pressed Purity, in your given market or country, would like to range our products, or even have us produce your private label oils for you, or have any other query about how our Pressed Purity range can work to grow your business, please contact us at sales@proteco.com.au or phone us on +61 7 4162 5660.

To download a copy of our full Pressed Purity retail range brochure, please go to www.proteco.com.au.
We also have some industry best practice **Commercial Benefits** that we can provide, beyond just high margins, including:

- We will always make our commercial terms clear and transparent
- We will negotiate attractive, multi-tier rebate incentives that reward you for achieving forecast volumes
- Whilst we are proud of our service and delivery performance, and ship inside of 2 days of receiving your order, if there is any delay, we will advise you straight away
- We will set aside an agreed % of your revenue to promote and advertise Pressed Purity with your customers
- We will support your sales endeavours by providing you and your customers with professional sales and marketing materials such as product brochures, corporate brochures and trade show support
- We would be pleased to join you and personally assist with professional sales presentations to your major customers
- Our technical and sales support team are always available to assist you in any way
- For our distributors, we recognise your success is our success, and we will ensure that territories are complimentary to each other
- We will maintain and enhance a high quality web site and a consumer focussed social media on line presence.

“Demand for cold pressed oils is expected to continue to grow over the next 5 years as interest in fresh, quality produce grows. The rising prominence of celebrity chefs and the prevalence of cooking shows like Masterchef have helped spawn a renewed interest in gourmet foods and cooking in Australia. This is expected to lead to more home chefs using higher-quality cold pressed oils in their cooking.”

IBISWorld Industry Report C1150, April 2013

“Retailing is all about change, because consumers change and so do their tastes. If you don’t change, you don’t grow.”

Marvin Traub, former CEO of Bloomingdale’s.

“COLD PRESSED OILS TO PROSPER. Cold pressed oils are a significant and continually growing category.”

IBISWorld Industry Report Headline April 2013
Proteco Oils
The leading manufacturer of quality cold pressed oils in Australia.

Pressed Purity
The most extensive range of high quality retail cold pressed oils.

To leverage the forecast growth in cold pressed oils and grow your business, make Proteco Oils your partner of choice.

If you would like to talk to us about how our products and services can benefit your business, have any enquiries, or would like further information, please contact us using any of the contact methods below;

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Kingaroy, Queensland
4610, Australia

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Phone us on +61 7 4162 5660
Fax us on +61 7 4162 4811

Visit our websites at:
www.proteco.com.au
www.pressedpurity.com.au

You may prefer to stay in touch with us via social media by clicking on the links below or going to:
www.facebook.com/PressedPurityOils
www.linkedin.com/company/proteco-gold-pty-ltd

To download a copy of our full Pressed Purity retail range brochure, please go to: